

As the owner of independent broker practice Wentzel Consulting, Konrad has seen first-hand how the wrong insurance products are sold to people who don't really understand their options - and how these products ultimately cost clients too much money, without providing adequate or the right type of cover.

In a competitive industry, Wentzel Consulting makes a conscious effort to provide a very personalised service by placing more emphasis on thorough client research and product selection, ensuring a more holistic approach to expert financial planning.

Wentzel Consulting's objective is to be smart about short and long-term insurance; stay up-to-date with changes in the industry; partner with only the most reliable service providers and combine all the information to formulate the MOST EFFECTIVE, COST-SAVING SOLUTION for each client.



Wentzel Consulting

TRULY INDEPENDENT | WAARLIK ONAFHANKLIKE
FINANCIAL SERVICES | FINANSIËLE DIENSTE

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Registration No. 2012/064470/07
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The Truth About Insurance™

You can improve your cash flow, finance your dreams, protect your income and make the most of your money!



fia

Financial Intermediaries Association
of Southern Africa

Member of Financial Intermediaries
Association of Southern Africa.

Konrad Wentzel holds
Commissioner of Oath status.

LIMRA
International

In 2012, Wentzel Consulting
won the prestigious
**LIMRA International
Quality Award** for sales
achievement and service.

Wentzel Consulting Mission and Vision

It is our **Mission** to set our clients on a clear path towards financial freedom. **Our Vision** is to better understand clients' financial goals and dreams and to use our expert knowledge to achieve these goals. In time we aim to improve our clients' cash flow by reducing expenses and steadily reducing their need for insurance by optimising premiums and assets.

Konrad Wentzel Your personal Financial Adviser

"As the son of cycling and triathlon legend, Hennie Wentzel, I've grown accustomed to **success** in our family. Being first in the Tandem August Tour with my father and winning the Burger-Sanlam cycle race at the age of sixteen, I understood what it took to be a winner. Today, that winning spirit and determination to succeed extends to all my clients. As an **independant licensed financial adviser, healthcare broker and Commissioner of Oaths**, I am well equipped to advise you on a wide range of financial products. As we are a small practice you get hands-on, expert advice which is customised to your individual needs. With an **indepth comparison** of all the **relevant products** at quoting stage, you can rest assured that once the **right product is chosen for you**, it will have the **best cover at the lowest possible contribution**".

Wentzelonline The Truth About Insurance™

Brought to you by Wentzel consulting, WentzelOnline is a general information portal designed to help you navigate and optimise your insurance portfolio. Visit www.wentzelonline.co.za call **0800 KONRAD** (0800 566 723), or apply online.

learn

Be educated on why you need to be covered.

calculate

Calculate precisely how much cover you need.

cover

Email us to get a concise comparative quote for cover.

invest

Invest in two of South Africa's best performing unit trust companies.

Watch the informative videos on www.wentzelonline.co.za

Dedicated Service

A track record in long-and-short-term cover

Protection of Wealth

Life Cover

Disability Cover

Health Care Planning

Trust & Will Planning

Business Assurance

Insure Planning (Car & Home)

Creation of Wealth

Domestic / Offshore Investment Planning and Management

Retirement Planning and Management

Child / Children Education Planning and Management

Bond Settlement

Debt Reduction / Cancellation

Insurance Premium Reduction

Self Assurance/ Asset Management

Professional Relationships

Life and Health

- MMI Life (Momentum Life; Metropolitan and Odyssey Life)
- Sanlam Life and Health
- Discovery Life and Health
- Old Mutual Life and Health
- Liberty Life and Health
- FMI Life
- PPS Life and Health
- Fedhealth Health
- Altrisk life
- Topmed Health
- Bestmed Health
- Keyhealth

Investment

- Allan Gray Asset Management
- Coronation Asset Management

Specialised services

- Auditing services
- Accounting services
- Attorney services

Our Team

Konrad Wentzel: Founding Member: Independent Financial Planner: Life. Health. Invest. Insure.

Marti Maritz: Office Manager

Louisa Wentzel: New Business

LeRoux Van Wyk: Compliance Officer

We are further assisted by company consultants and their assistants.