

Characteristics Of A Good Mentor

By Konrad Wentzel

I once heard a Jewish saying that you cannot call yourself a businessman unless you have been liquidated at least twice.

Obviously this is tongue-in-cheek, but it does point to the fact that many successful people have made money, lost it all and then made it back again.

These people possess certain qualities that allow them to generate wealth, time and time again. They are persistent, focused and determined. They get straight back up again when they fall.

If you are someone who wants to generate wealth and become a success in the business world, a good place to start would be to find a mentor who can guide and advise you.

Choosing the right person is vital. To ask a school teacher how to become a millionaire is not going to work. While teachers have a very important role to play in educating us in our younger years, they are not millionaires. If you want to become a millionaire, ask a millionaire how!

To become a successful businessman (or woman), find a mentor who is already in the position you wish to find yourself.

Characteristics of an excellent mentor

1. An excellent mentor is never negative.

Even if your plans or ideas are not perfect, a good mentor will encourage you to find solutions to make YOUR plan work, rather than force their ideas on you. Of course, pitfalls or problems should be pointed out and worked on, but always with a strong focus on solutions.

2. An excellent mentor is a good listener.

A good mentor will listen more than he/she talks. By understanding what drives and motivates YOU, your mentor will be able to steer you in the right direction to fulfill your dreams.

3. An excellent mentor will share all and any secrets and tips with you.

Someone who has found their own success, will not mind sharing the information and knowledge they have with you. Successful, wealthy people happily let go of ideas, because they have learned that your success won't detract from theirs.

4. An excellent mentor takes joy in his/her protégé's success.

When choosing a mentor for yourself, make sure it's someone who truly wants you to succeed. A good mentor enjoys seeing things work out for you and is selfless in encouraging you to reach your goals.

If real wealth generation is your goal, think of all the people in your life you admire and whose lifestyle you aspire to. Which of them have shown interest in your success? Which of them are generous with advice and information? Which of them share your values? Find the person you think would be the best person to guide you towards a wealthy future and ask them if they would consider mentoring you towards your financial goals. You have nothing to lose - and with the right mentor - so much to gain!

Konrad Wentzel is an insurance expert and author. Konrad Wentzel is also the creator of the online financial educational tool called **icoveronline**. This visual online education tool will give anyone in the world a free solid understanding of financial matters. The Website acts as a mentor.

Konrad Wentzel
Insurance Specialist, Writer and Authorised Advisor
FSP 44403 and FSP 7234
+27 82 46 222 12
<http://www.wentzelonline.co.za>

Konrad Wentzel is an insurance expert and author. Konrad Wentzel is also the creator of the online financial educational tool called **www.wentzelonline.co.za**. On the icoveronline.co.za website we have created powerful calculators to help determine a clients insurance need. Please have a look, enter your numbers and discover your REAL need for insurance. This visual online education tool will give anyone in the world a free solid understanding of financial matters.
