

The First Step Towards Creating Real Wealth

By Konrad Wentzel

One of the quickest ways to improve your wealth right now is to simply become interested in the Financials.

Let me explain how our brain works

A few years ago I became interested in Gardening for the very first time. Prior to this, I could never have imagined myself spending my weekends in the garden – and especially not on a Friday after work!

I always thought this was something only older people or people with plenty of time on their hands did. But suddenly I found myself getting my hands dirty digging in the ground, mowing the lawn and visiting the nursery three times in a weekend.

Amazingly, I had actually found the time and motivation to work in my garden.

I did not start off that keen, but as I saw my garden taking shape, I became more eager to improve on what I had already done. I started reading more gardening books and magazines, frequently cutting out pictures of beautiful ideas. Some of these ideas seemed out of my reach at the time but the more my garden progressed the more things took shape and now I can say I have a garden I am truly very proud of!

Make your finances a hobby

The same wonderful thing happens when you become interested in your own wealth and start to develop your own personal approach to creating wealth.

When you start your day, instead of reading all the day's dreadful news and mindless gossip, choose to go straight to the financial pages.

The financial pages are full of information on the current economy and the different outlooks and opinions of financial experts. It tells you more about future interest rates and how they might affect your personal finances. They contain discussions and news on different investments, growth forecasts and much, much more.

This first step is a great way to start to build your financial knowledge and train your mind to see and hear things you never saw and heard before.

Even if you have never been interested in this topic, if creating wealth is important to you, you WILL start to understand and become interested if you take the first step.

The more interested in you become, the more intently you will start to listen to news bulletins and friends; you will start to take note of Facebook posts and news articles; you might even find yourself subscribing to financial magazines or attending workshops on the subjects that interest you most in the financial world.

The simple truth is that when you place your attention on a topic and give energy to it, that energy will create a momentum and before you know it, you will be able to converse confidently on subjects you never dreamed you would be able to – much like I feel about gardening right now!

With time you will become an expert yourself and be in a position to take real action towards improving your wealth. You will be able to ask all the right questions and will no longer be at the mercy of your broker or financial consultants.

Your dream of becoming financially successful will be in YOUR hands!

Konrad Wentzel
Insurance Specialist, Writer and Authorised Advisor
FSP 44403 and FSP 7234
+27 82 46 222 12
<http://www.wentzelonline.co.za>

Konrad Wentzel is an insurance expert and author. Konrad Wentzel is also the creator of the online financial educational tool called **www.wentzelonline.co.za**. This visual online education tool will give anyone in the world a free solid understanding of financial matters.
